

getech

A Geoenenergy Business.

Investor Presentation + Q&A

Board of Directors



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Chairman Designate



Dr Stuart Paton
INED



Emma Parker
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Acting CEO



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COO

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Listed on the London Stock Exchange:

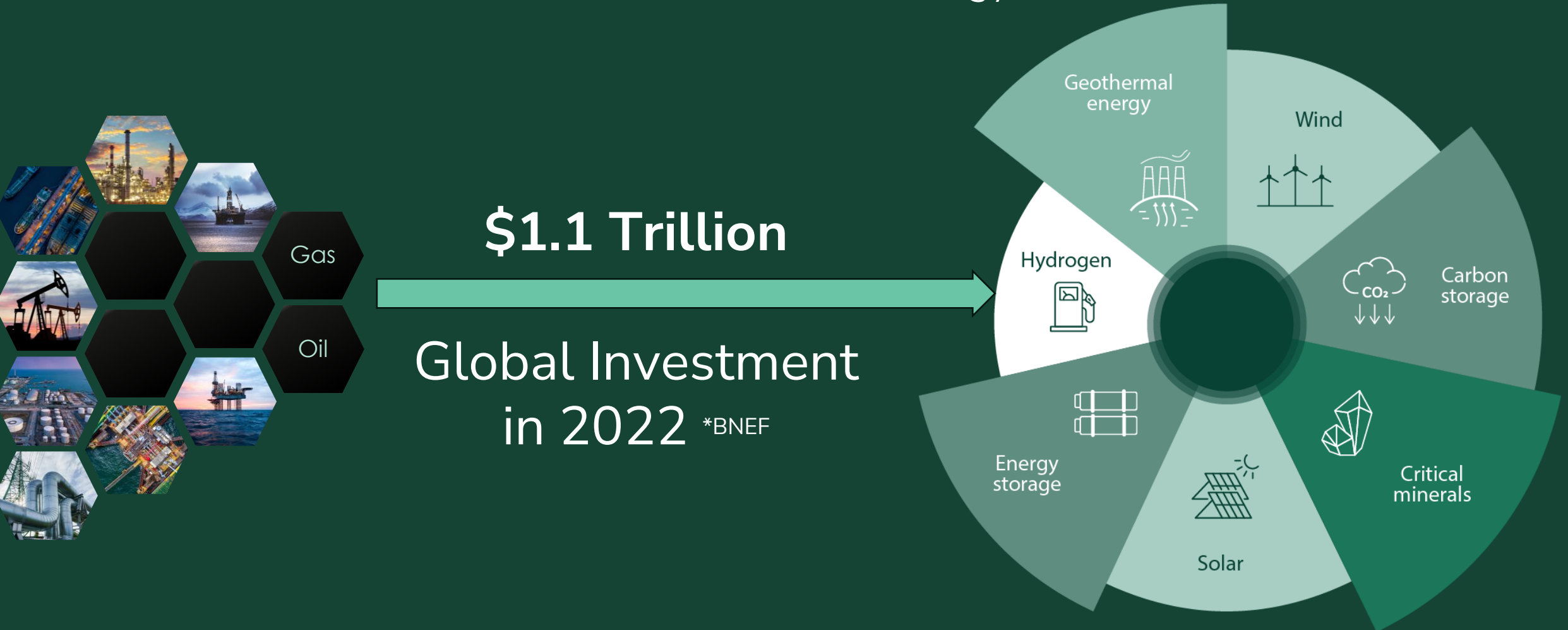
Ticker: :GTC.L

ISIN: GB00B0HZVP95

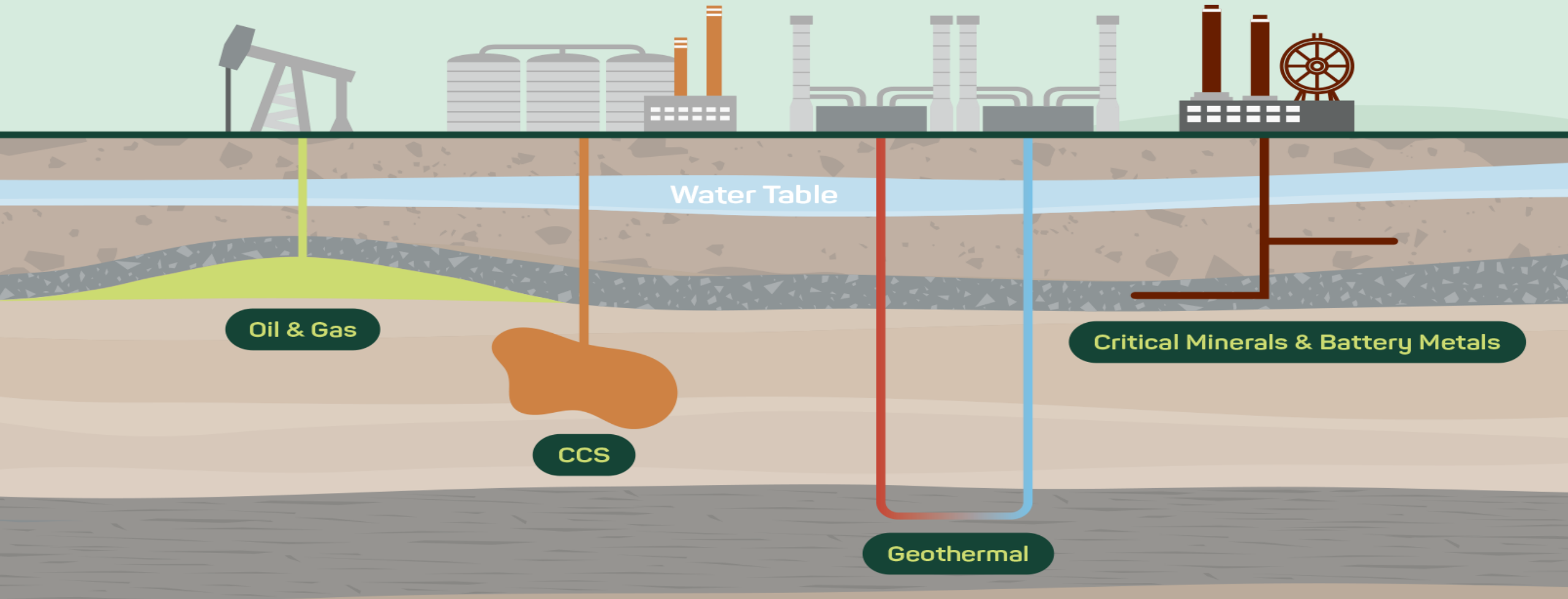


The Energy Transition

From fossil fuels to low-carbon and renewable energy

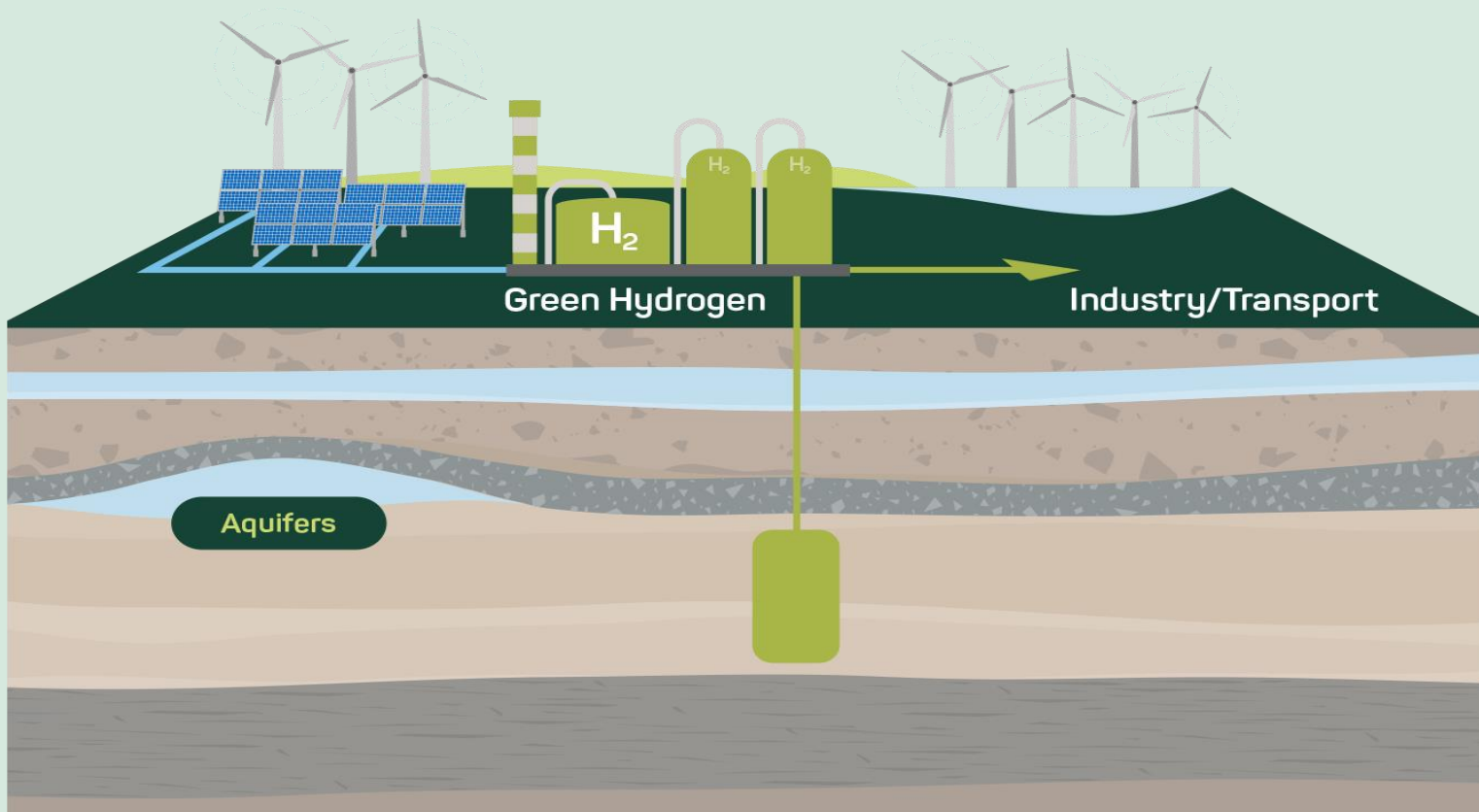


Finding Subsurface Resources Vital to the Energy Transition



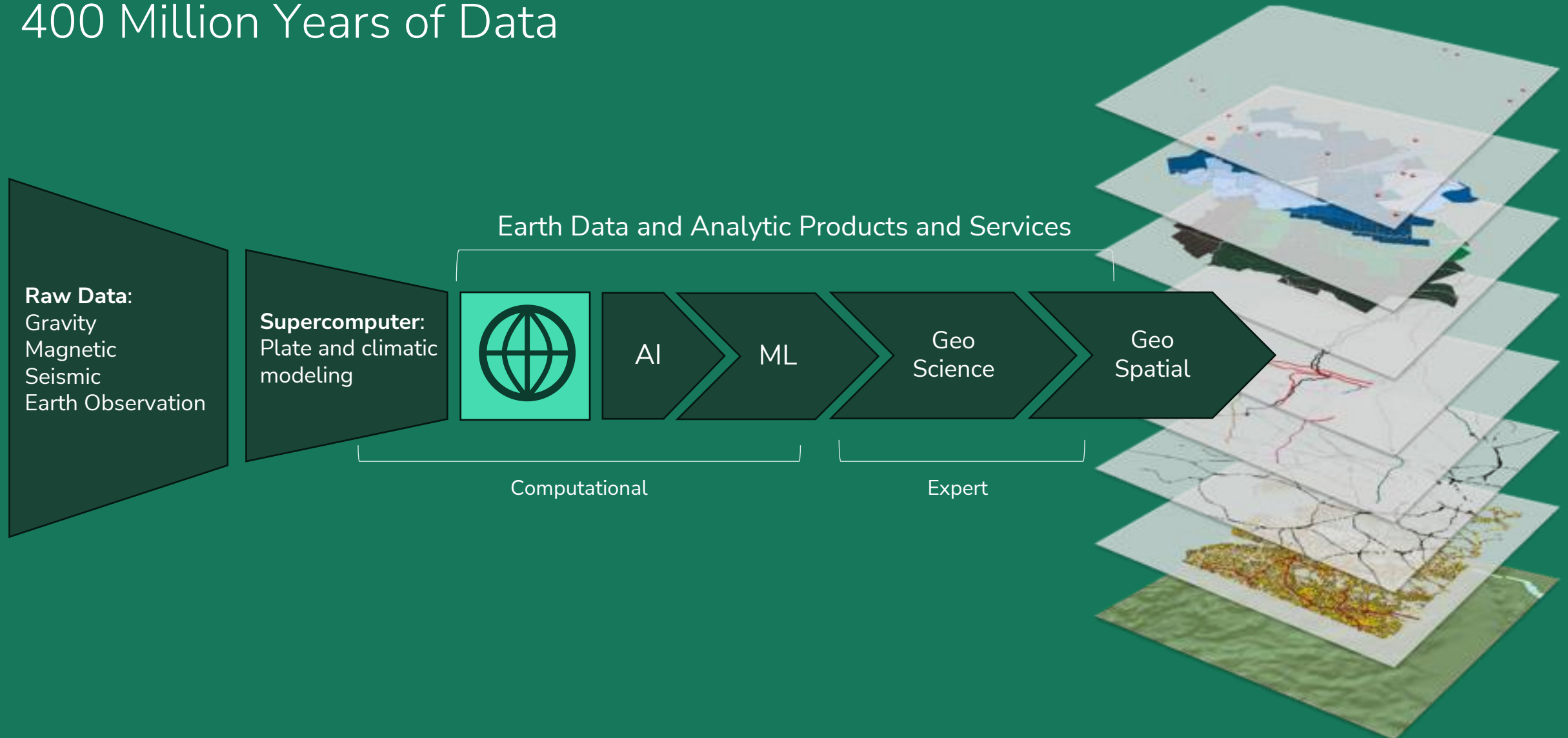
Energy Storage and Green Hydrogen

(to be pursued through partnerships).



Globe | Proprietary Digital Platform

400 Million Years of Data



Research and Development

Continuous development of Globe geoscience platform

1. Acquire more data

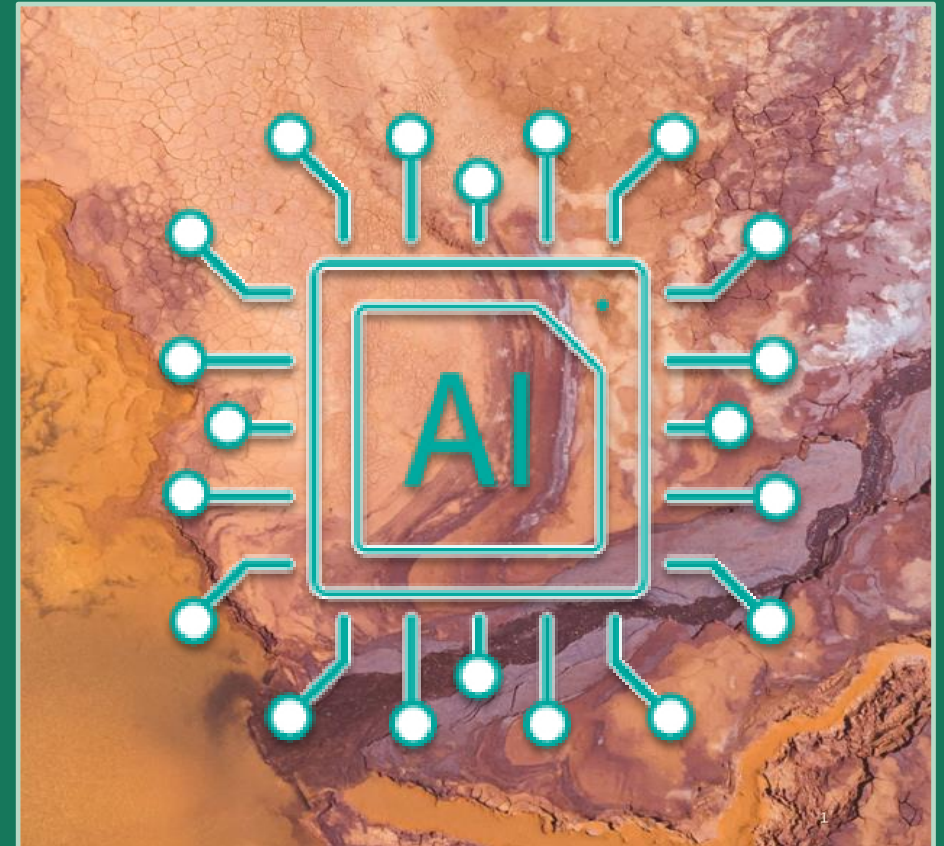
- Technical Geoscience Data
- Earth Observation

2. Make relevant to a broader market

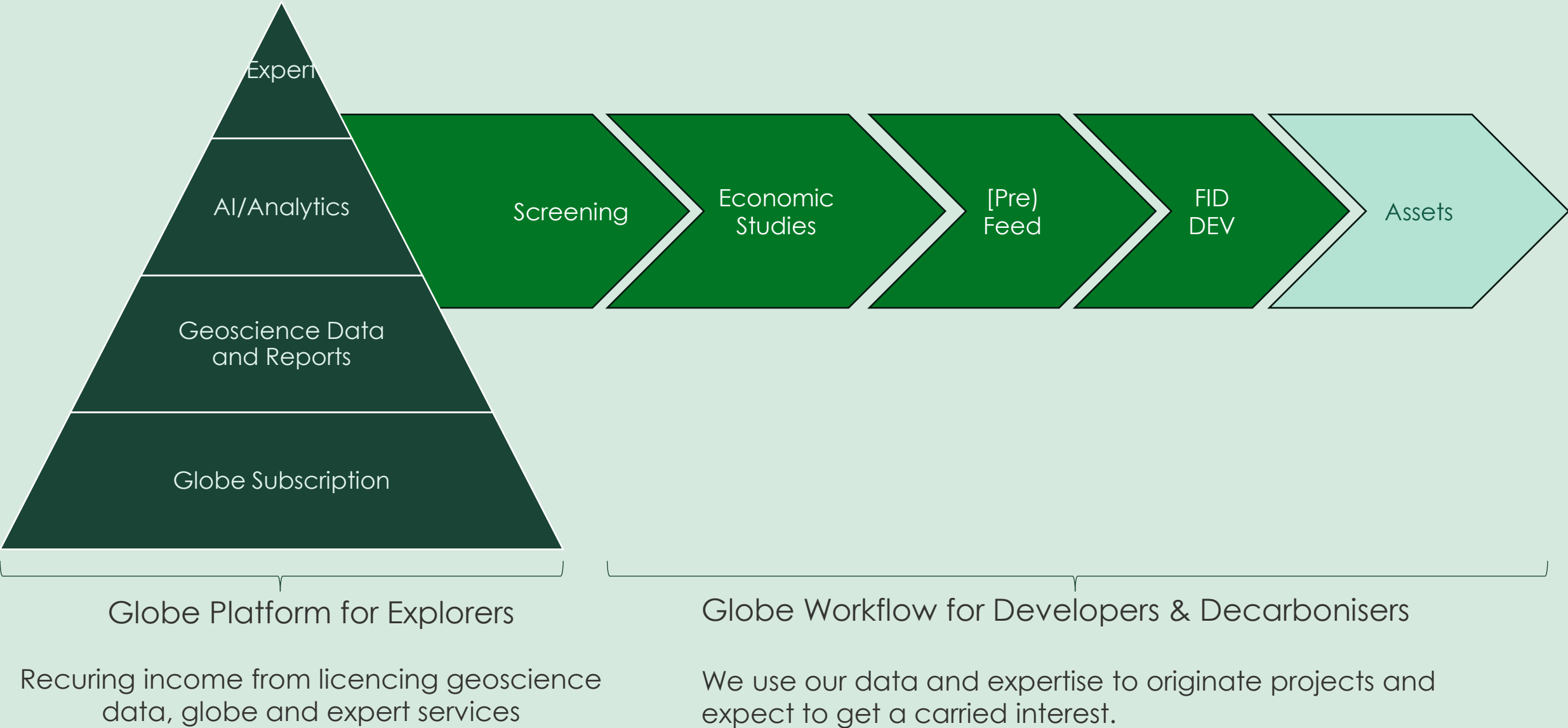
- Oil and Gas
- Unconventional Gas and Natural (white) Hydrogen
- Carbon Storage / Energy Storage
- Geothermal
- Critical Minerals (copper, lithium, cobalt, phosphates etc.)

3. Leverage data using Artificial Intelligence

- Machine learning



Getech Business Model / Value Proposition



Routes to Market

Explorers

Energy, mining and clean technology companies that are seeking projects to develop.

Transitional Petroleum

Critical Minerals

Geothermal

Decarbonisers

Municipalities, and industrial companies that need to reduce Scope 1, 2 and 3 emissions.

Renewable Heat

Carbon Storage

Supply Chain Security

Energy Storage

Green Hydrogen

Assets

Supporting decarbonisers to implement renewable heat and energy storage projects.

H2 Green

Getech Lithium

Getech Geothermal

Getech Minerals

Revenue from Explorers

Identify, de-risk and optimise geoenergy projects

Geoscience Products

- Data Subscription
- Software Subscription

Analytic Services

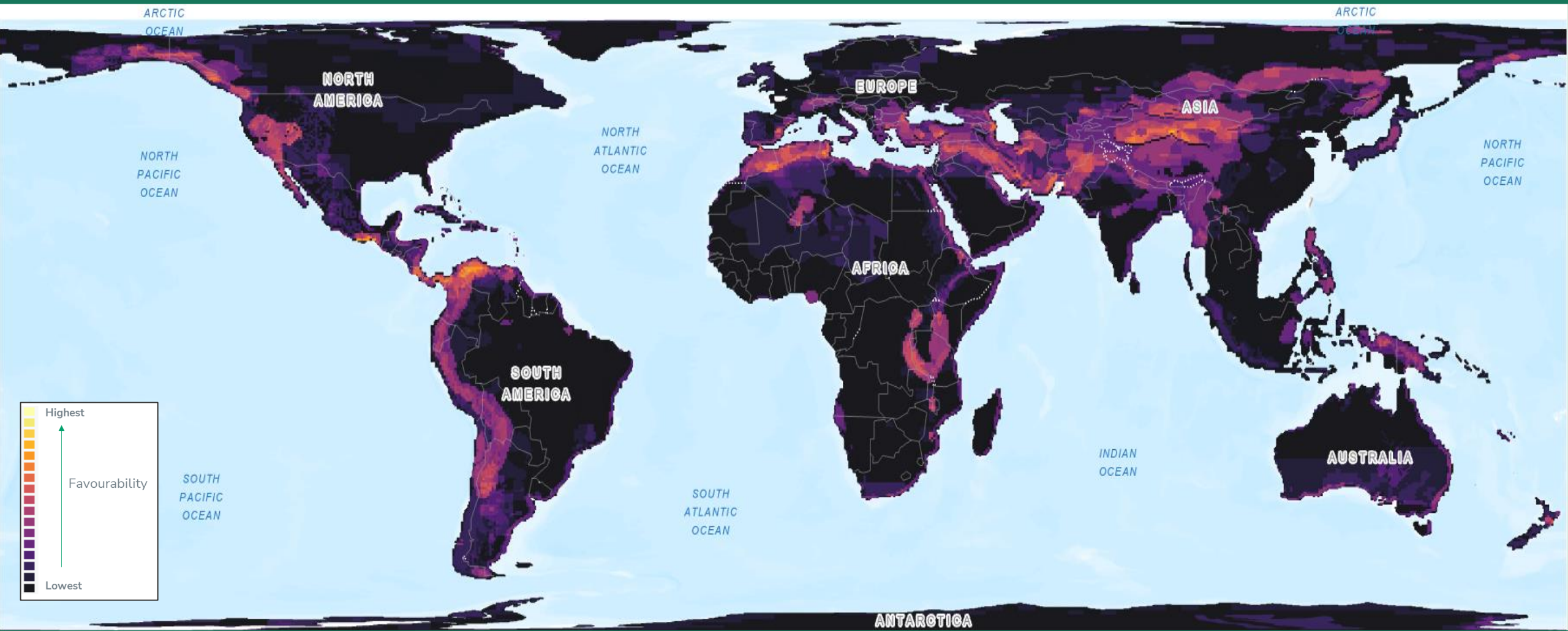
- Geoscience Services
- Geospatial Services

Assets

- Asset Management
- Asset Participation

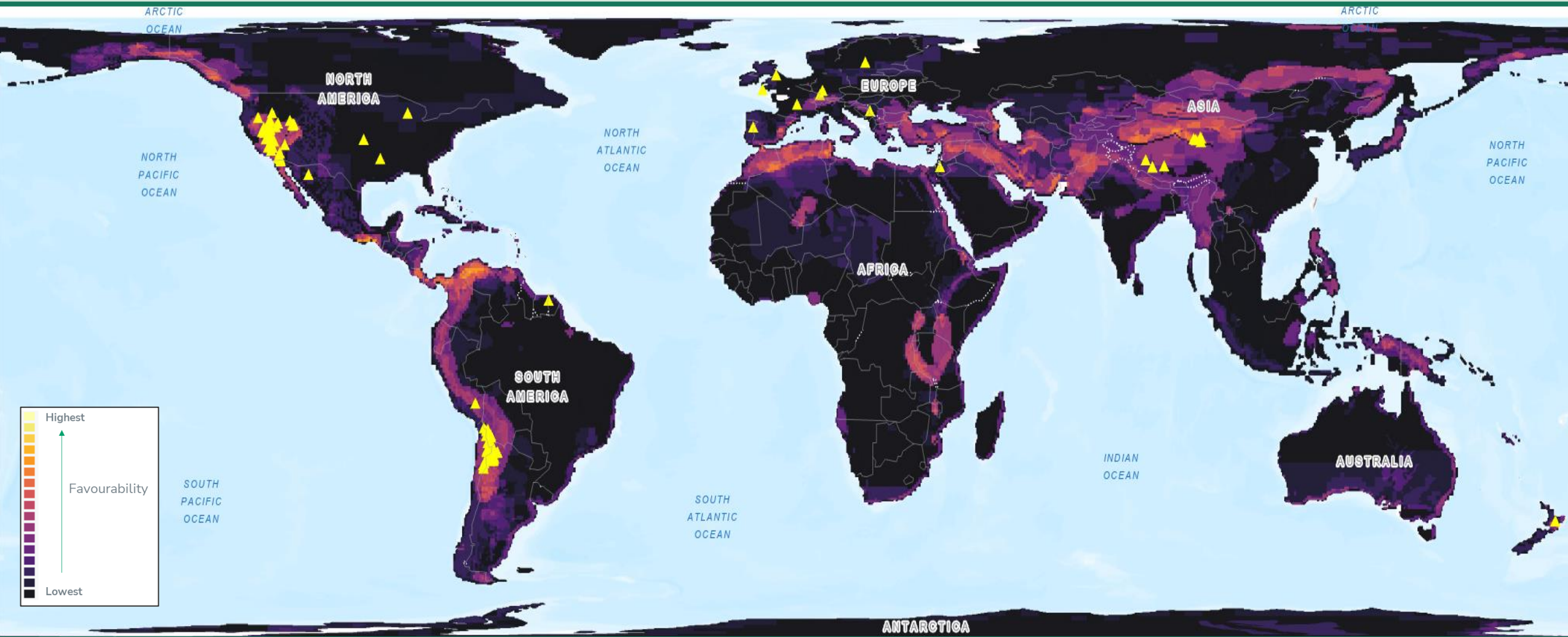


Global Sedimentary Lithium Favourability Map



Pleistocene shown. Also modelled for Pliocene, Miocene and Oligocene

AI Comparison to Refine Favourability Maps



▲ Known Sedimentary Lithium Occurrences

Revenue from Decarbonisers

Unlocking the subsurface potential to decarbonise at scale

Global Screening

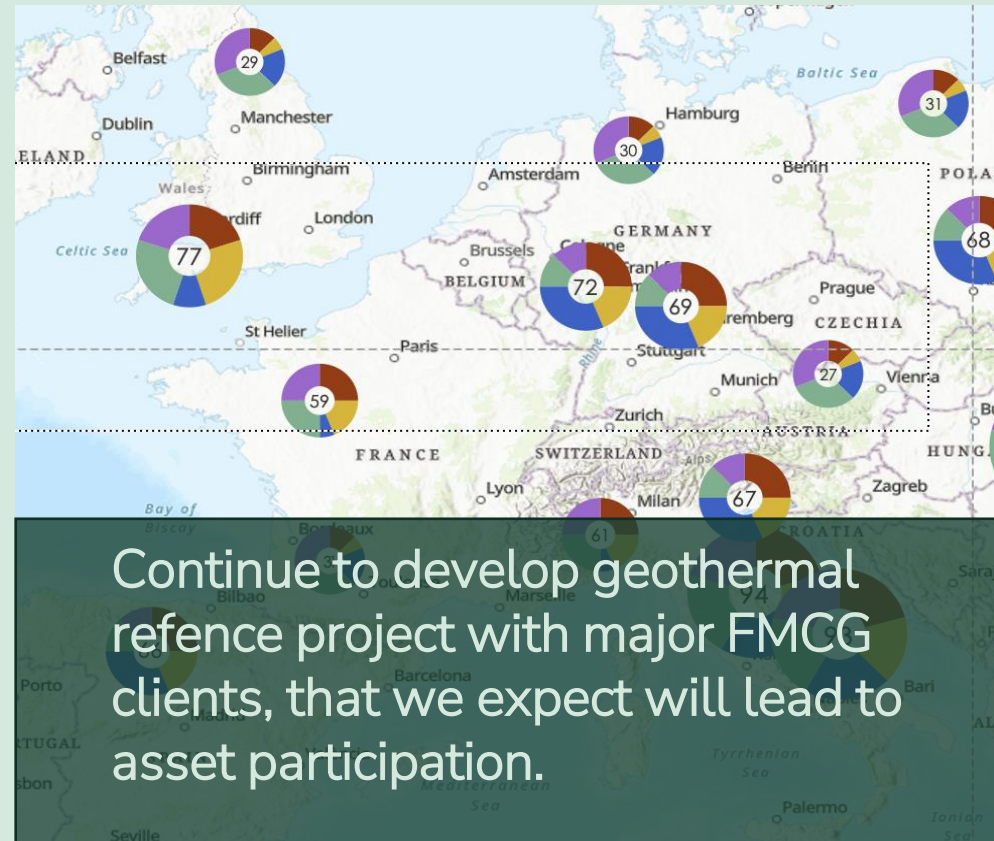
- Geothermal
- Carbon Capture and Storage
- Critical Minerals
- Green Hydrogen

Feasibility

- Economic Viability
- Feasibility
- Pre-FEED/FEED

Implementation

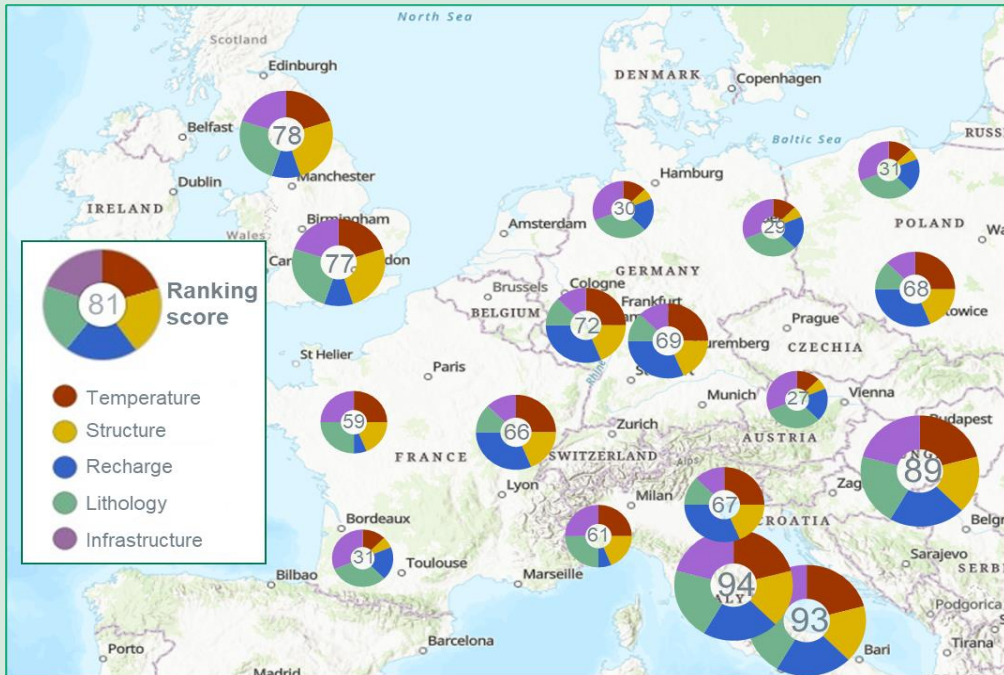
- Project Development (partners)
- Project Finance (partners)
- Asset Management



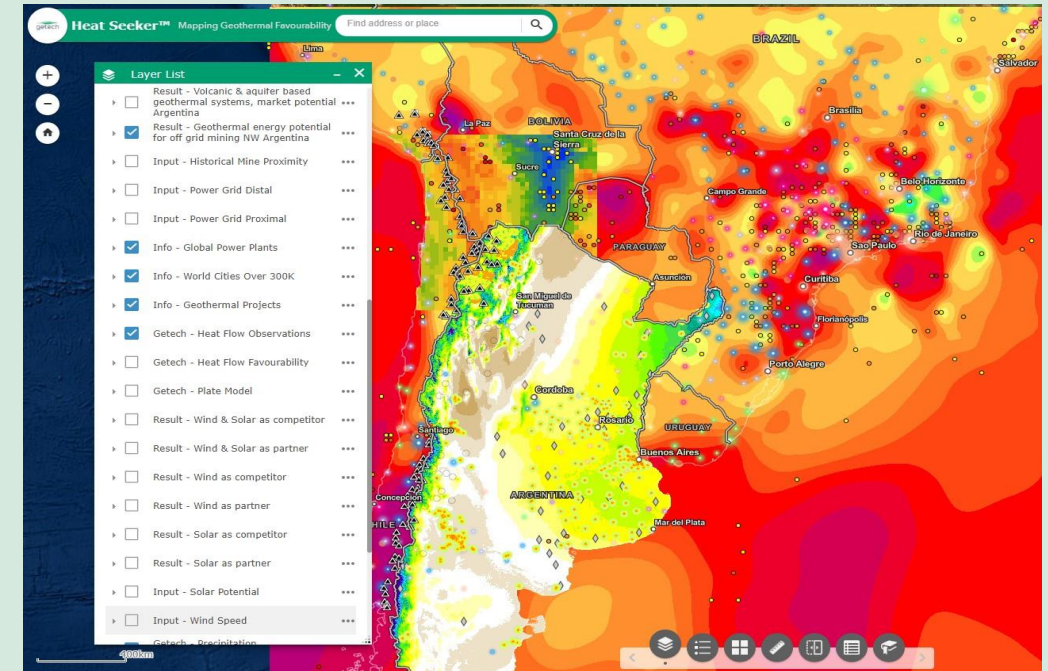
Unique Geothermal Explortion Capability

Heat Seeker® uses machine learning to create favorability maps of geothermal suitability.

Heat Seeker® leverages our subsurface expertise, world-leading Gravity & Magnetics database, GIS and common risk segment mapping expertise.



Dummy example of an output figure



Asset Development / SPVs

New equity participation model; projects to be implemented with strategic partners

H2 Green

- Port of Shoreham
- Highlands Council
- SGN Inverness

Getech Geothermal

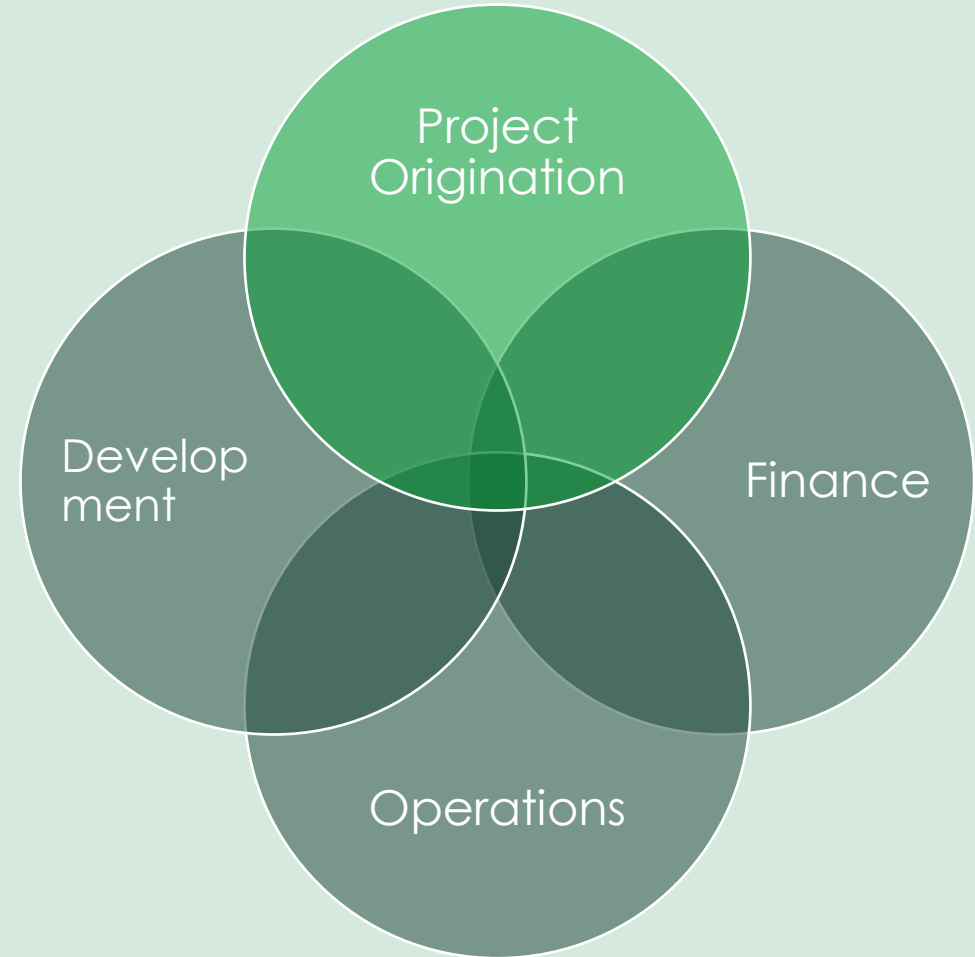
- Provide Heat as a Service (HAAS)

Getech Minerals

- Locate and de-risk exploration; copper, nickel, cobalt, helium etc.

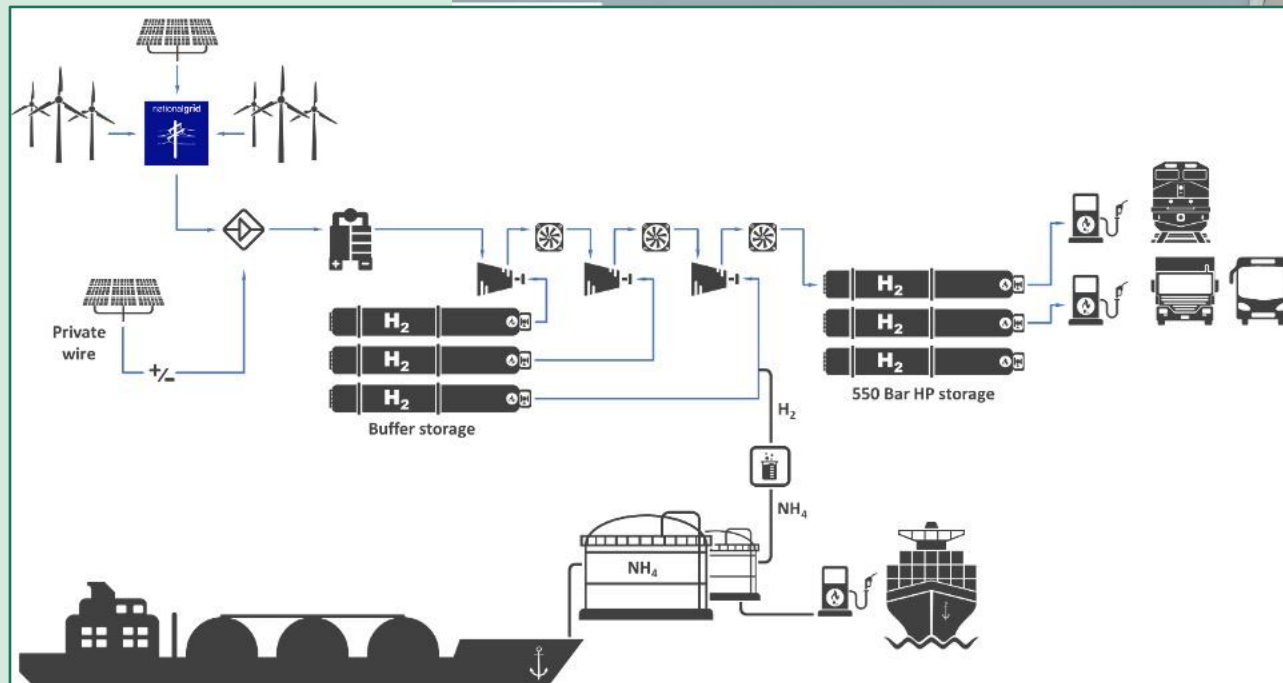
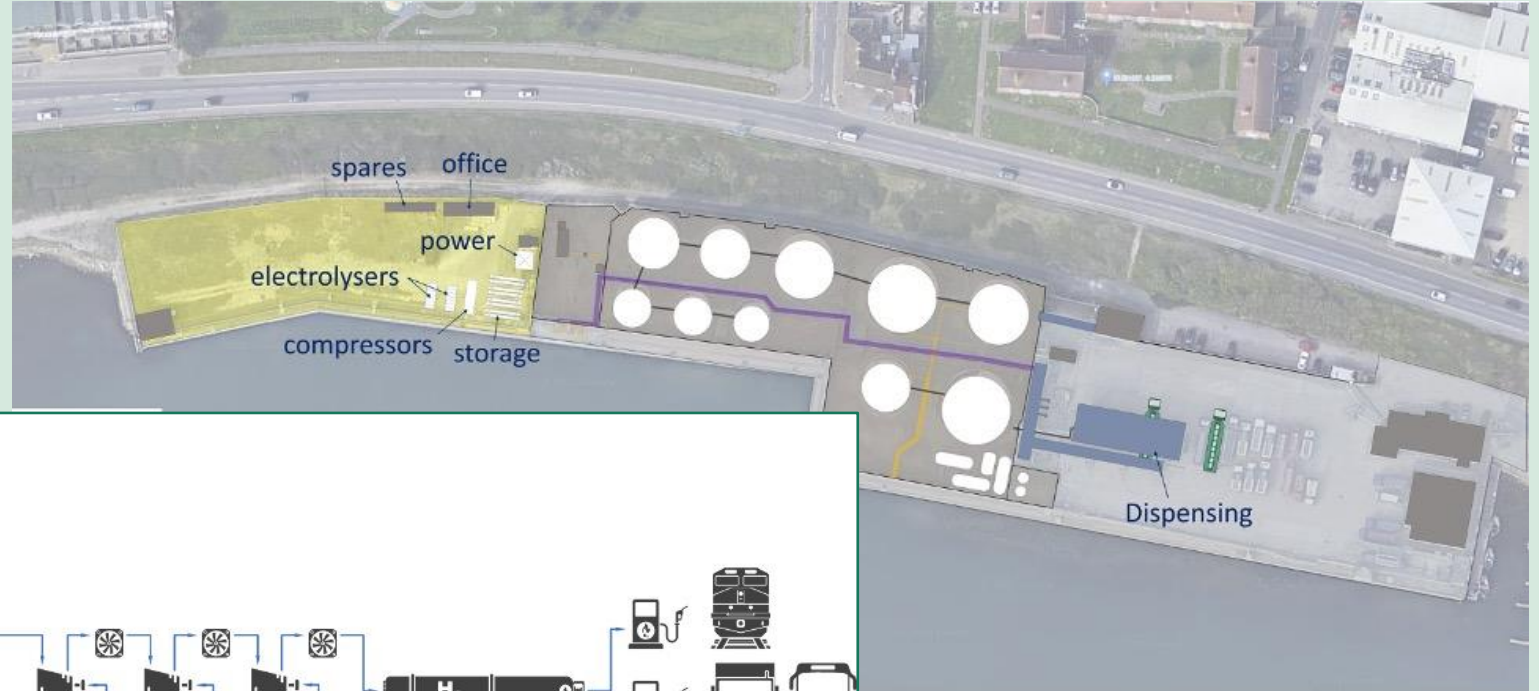
Getech Lithium

- Locate and de-risk exploration; lithium projects



SPV Shoreham: Green Hydrogen Hub

To be developed with partners in line with market demand for green hydrogen.



Financial Information

Financial Information – YE 2022

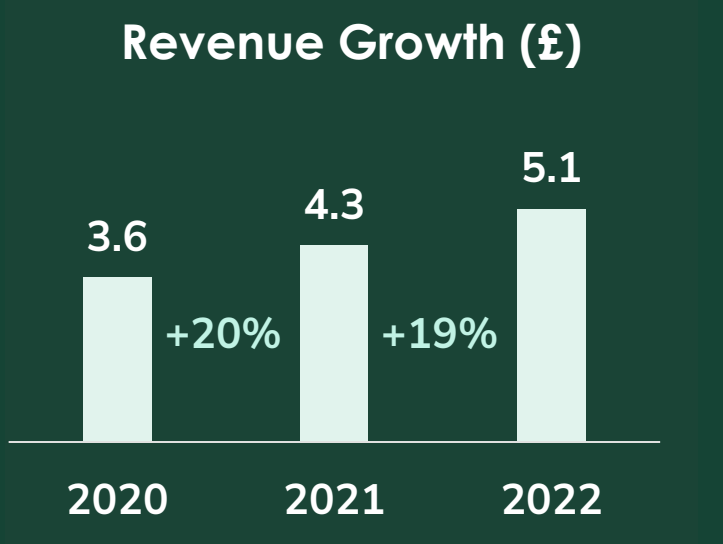
£5.1m Revenue ↑ 19 %

(£3.2m) Loss ↑ 10 %

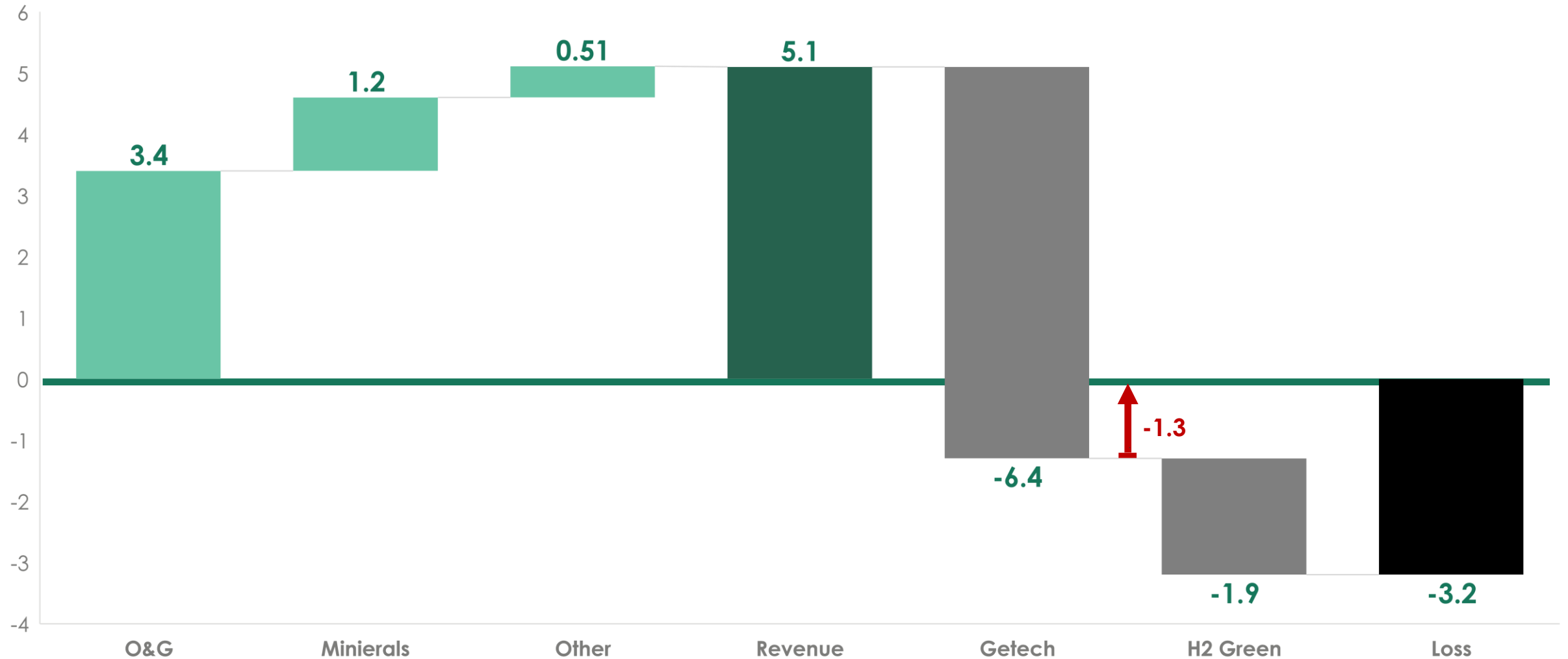
£4.6m Order Book ↑ 39 %

£4.3m Cash *(at 31 Dec. 2022)*

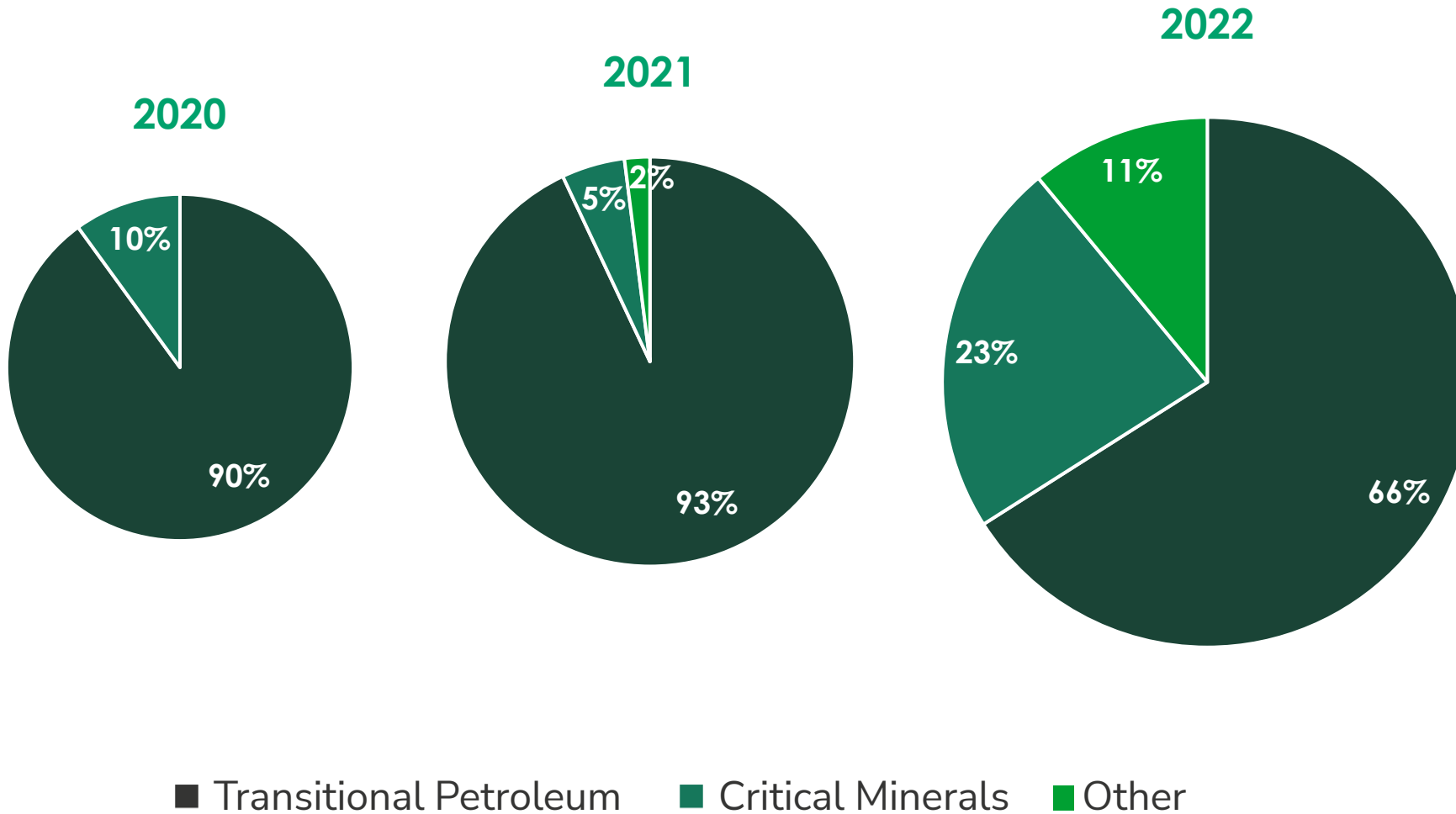
£2.1m Kitson House *(under offer)*



Revenue vs. OPEX and Investment



Diversification of Revenue



Goal to achieve LSE
Green Economy Mark
(>50% Revenues from
Renewables)

Financial Information: Interim H1 2023

£1.9m

Revenue

2022: £2.7 million

(£2.7m)

Loss

2022: £0.7 million

(£0.7m)

Loss includes exceptional items, related to restructuring

c. £2m

Annualised costs removed from the business

£4.4m

Order Book

30 June 2022: £4.8 million

£2.2m

Cash (at 30 June. 2022)

+ Sale of Kitson House proceeding (albeit slowly)

Orderbook and Annual Recurring Revenue (ARR)

Orderbook

- £4.4m at 30 June 2023 (Dec-22: £4.6m, Jun-22: £4.8m)
 - £1.4m revenue in H2 2023
 - £1.5m revenue in 2024
 - £1.5m revenue beyond 2024

Annualised Recurring Revenue


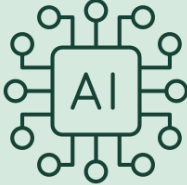

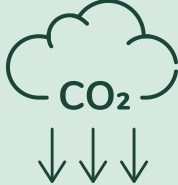

- £2.6m at 30 June 2023 (Dec-22: £2.4m, Jun-22: £2.2m)
 - 6 new Globe and software customers in H1
 - 2 additional new software customers in H2 to date

Business Focus

H2 2023

Strategic Goals

Focus on technology and business growth within the energy transition sector

Business	Technology	Explorers	Decarbonisers	Assets
				
<p>Cost control</p> <p>Sell Kitson House</p> <p>Invest in sales and marketing</p> <p>Increase news-flow</p> <p>Re-classify from “Oil & Gas” to “Technology”</p>	<p>Increase data</p> <p>Re-run paleo climate model at Stockholm; increase relevance for:</p> <ul style="list-style-type: none">- CCS- Critical Minerals- Geothermal <p>Use AI to leverage Globe’s data</p>	<p>Fulfil orderbook and maintain revenue from transitional petroleum business</p> <p>Focus business development activity on energy transition:</p> <ul style="list-style-type: none">- CCS- Critical minerals- Geothermal	<p>Launch products and services for decarbonisers:</p> <ul style="list-style-type: none">- Soft launch at Innovation Zero- Continuous sales and marketing campaign <p>Delivery partners</p> <ul style="list-style-type: none">- Technical- Finance- Operations	<p>New equity participation model to create value from projects that we originate.</p>

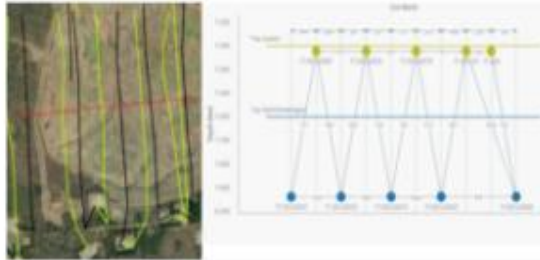
IR / Press Coverage

Increased Marketing and PR Activity



Getech assists Nittetsu Mining in Copper Exploration in Peru

Getech, a world-leading locator of subsurface resources, has



Unconventionals Analyst v3.1 Empowers Onshore Shale Operators to Lead the Industry with Cutting-Edge Insights

Exprodat, GIS experts for the energy sector, has released an enhanced version of its popular Unconventionals Analyst software used by oil and gas operators and is expected to bring a significant



Getech Releases Globe 2023 with New Capabilities for Resource Exploration

Getech, a world-leading locator of subsurface resources, has



Getech to Unlock Natural Hydrogen Exploration Sites

Getech, a world leading locator of subsurface resources, has launched a solution to pinpoint sites rich in natural hydrogen. Combining knowledge of natural hydrogen's genetic systems with

getech

Thank you.

Richard Bennett, CEO.
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