# getech

# YE 2022 Annual Results & Business Outlook

Investor Presentation & Roadshow

## Introduction

- Management changes
- Evolving strategy under the energy transition
- Identifying market opportunities
- Full Year Results review
- Business outlook

# Leadership Team



Richard Bennett
Exec. Chairman



Max Brouwers
Business Development



Andrew Darbyshire CFO



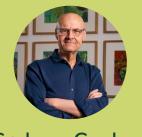
Chris Ford
Marketing



Chris Jepps coo



Sarah-Jane O'Shea
Sales



Graham Cooley
Chairman



Managing Director



Ian Spencer
Business Development



Tom Morris
Operations Director

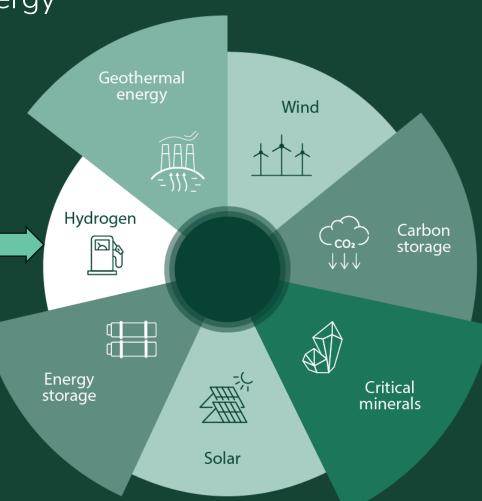
# The Energy Transition

From fossil fuels to low-carbon and renewable energy

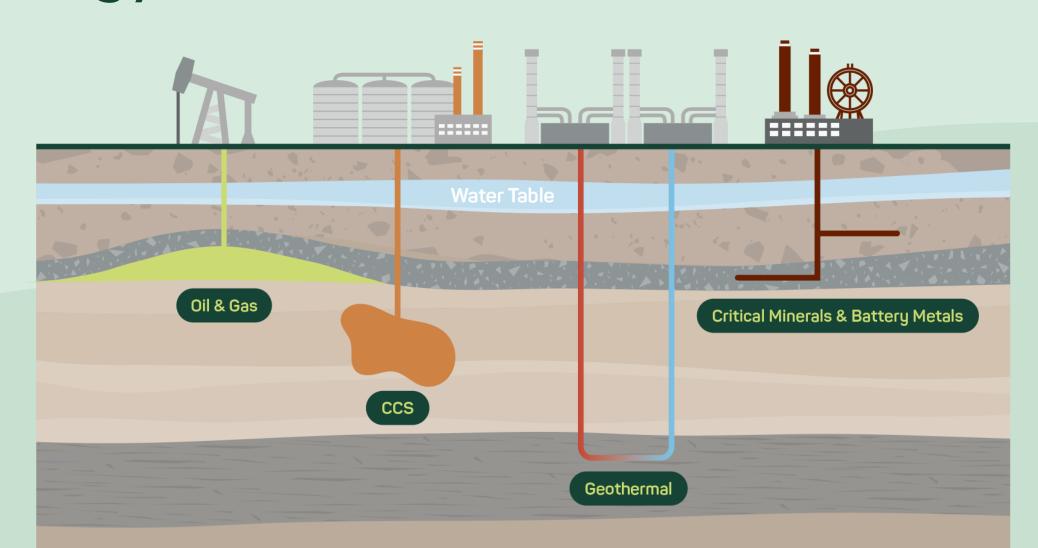


\$1.1 Trillion

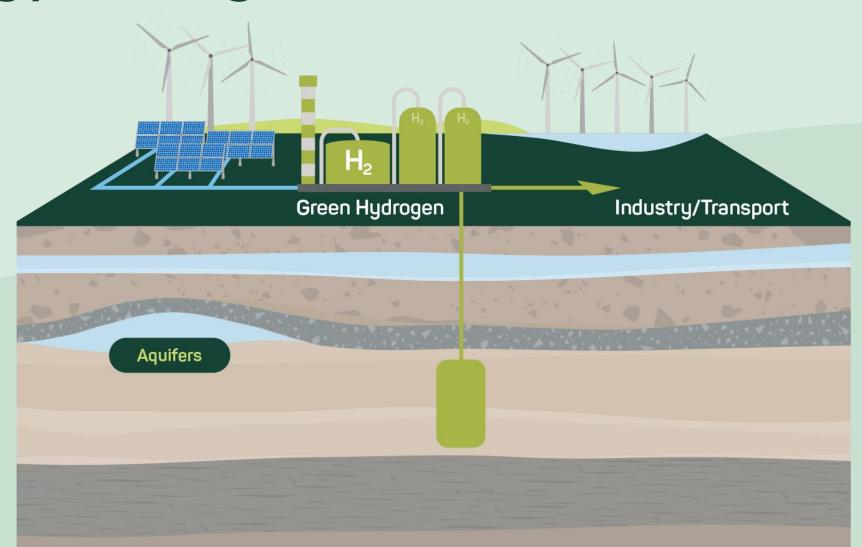
Global Investment in 2022 \*BNEF



# Finding Subsurface Resources Vital to the Energy Transition



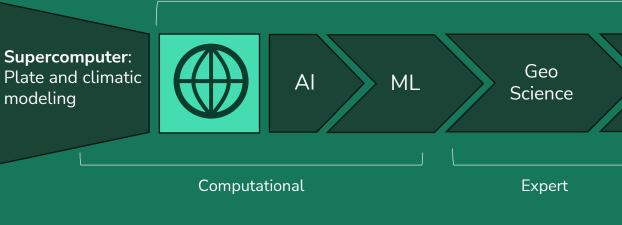
# Delivering Green Hydrogen & Energy Storage



# Globe | Proprietary Digital Platform

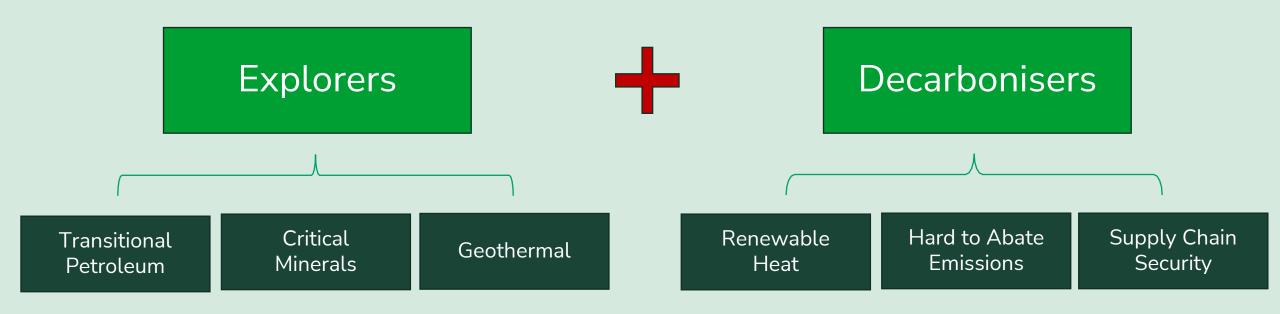
400 Million Years of Data







#### Routes to Market



Energy, mining and clean technology companies that are seeking projects to develop.

Municipalities, corporations, manufacturing and industrial companies that need to reduce Scope 1, 2 and 3 emissions.

## Revenue from Explorers

Identify, de-risk and optimise geoenergy projects

Geoscience Products

- Data Subscription
- Software Subscription

Analytic Services

- Geoscience Services
- Geospatial Services

Assets

- Asset Management
- Asset Participation



#### Revenue from Decarbonisers

Unlocking the subsurface potential to decarbonise at scale

Global Screening

- Geothermal
- Carbon Capture and Storage
- Critical Minerals
- Green Hydrogen

Feasibility

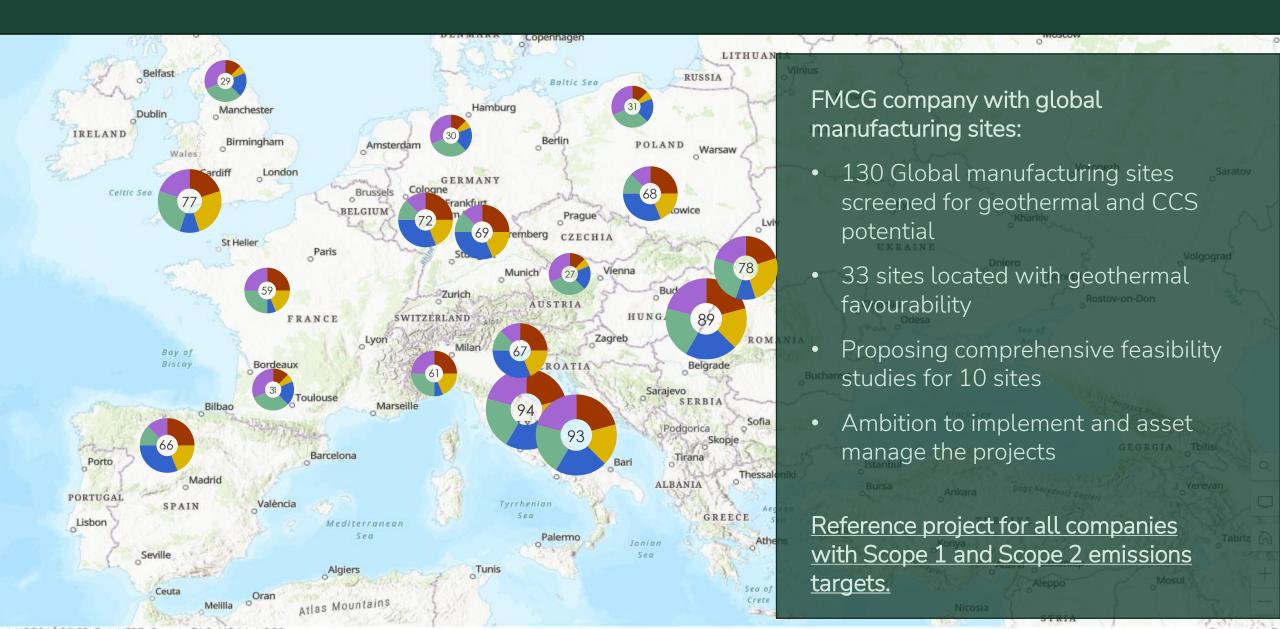
- Economic Viability
- Feasibility
- Pre-FEED/FEED

**Implementation** 

- Project Development (partners)
- Project Finance (partners)
- Asset Management

1/3 UK Top Companies Commit to Net Zero
2/3 S&P 500 Companies have Green House Gas emission reduction policies

## Case Study | Geothermal Favorability Map



# Annual Results

YE 2022

# Business Highlights

#### **Getech: Progress on Energy Transition Revenue Diversification Projects**

- New solutions developed to locate copper, gold, cobalt, helium and other critical minerals
- \$900k largest-to-date critical minerals contract, with a multi-mineral global mining company
- Strategic partnership with global geothermal technology company Eavor to jointly locate and appraise a portfolio of geothermal projects in Latin America (2023)
- First contract for integrated decarbonisation solution for a global FMCG company (2023)

#### H2 Green: Progress on Developing Green-Hydrogen Hubs

- Progressed key projects; Port of Shoreham, Inverness and Highlands Council
- Appointed Dr. Graham Cooley as Chair (former CEO of ITM)

#### Financial Information

£5.1m

Revenue

↑ 19 %

(£3.2m)

Loss

↑ 10 %

£4.6m

Order Book

↑ 39 %

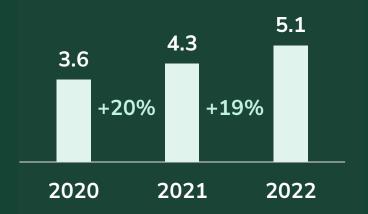
£4.3m

Cash (at 31 Dec. 2022)

£2.1m

Kitson House (under offer)

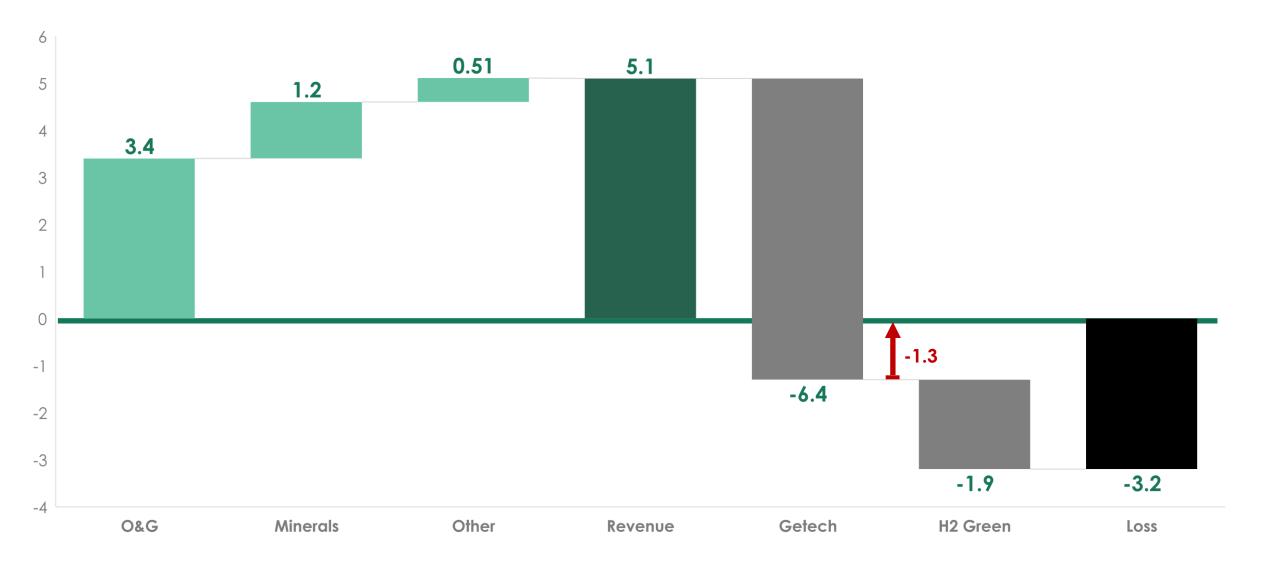
#### Revenue Growth (£)



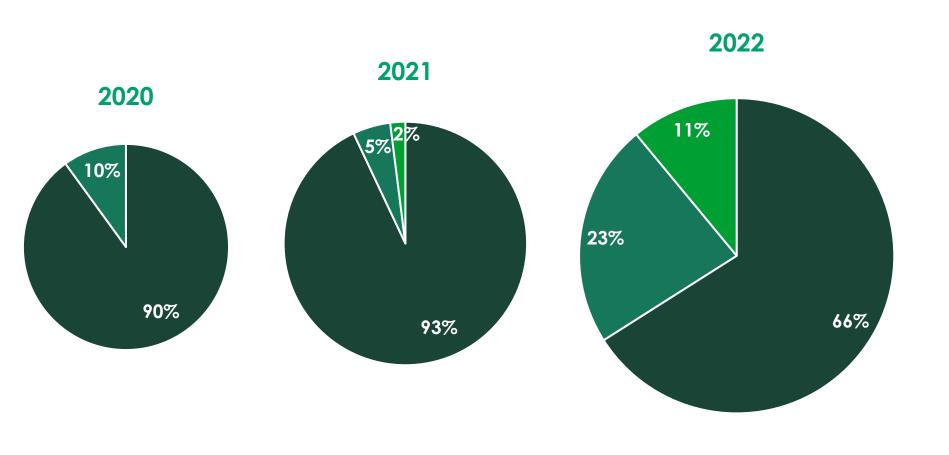
#### Order Book (£)



## Revenue vs. OPEX and Investment



## Diversification of Revenue





## Strategic Goals

Gas" to "Technology"

Focus on technology and business growth within the energy transition sector

#### **Business Technology Explorers Decarbonisers H2** Green Cost control Increase data Fulfil orderbook and Launch products and Continuous business maintain revenue from services for development and project Sell Kitson House Re-run paleo climate transitional petroleum decarbonisers: development, including: model at Stockholm: business Soft launch at Shoreham Invest in sales and increase relevance for: Innovation Zero Inverness SGN marketing Focus business Highlands Council CCS Continuous sales and development activity on Increase news-flow Critical Minerals marketing campaign energy transition: Seek strategic investor Geothermal for H2 Green Delivery partners Re-classify from "Oil & CCS

Critical minerals

Geothermal

Technical

Finance

## Confident Outlook









Cash
available to
invest in
growth

Proprietary geoscience data platform

Clear identified growth markets in the energy transition

Team
focused on
marketing,
sales and
delivery

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Thank you.

Richard Bennett, Executive Chairman. richard.bennett@getech.com