



Investor Presentation

Cenkos Virtual Growth & Innovation Forum

7 February 2023



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Getech at a glance

Getech locates energy and minerals that are essential for the energy transition

£5.0m Revenue

£9.6m MCap

c.30 Years of data collection

400 million years' worth of data

2 Green energy assets

One focus – five lines of business



Transitional
Petroleum (CS)



Critical
minerals



Hydrogen



Geothermal



Integrated
decarbonization
solutions

Business model

Near term value/ Current revenue

Solutions and services to locate



Longer term value

Early-stage asset participation

- 1.**
Stake for
locating
- 2.**
Partner with
DevEx
investors
- 3.**
Crystallising
value

Investment Case

1. Well positioned in a rapidly growing recession-proof market

- \$2.4 trillion global energy investment in 2022
- +\$1 trillion per annum required

2. Head start on investment in data and relationships

- c.30 years of data collection, fine tuning analytics and building relationships
- Blue chip clients

3. Hedge in diversification and optionality

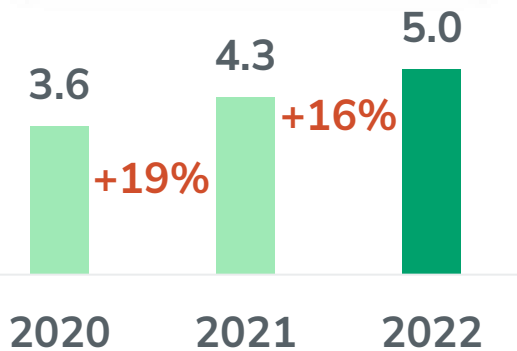
- Value from solutions and asset participation
- Multiple options to monetise

4. Experienced team with strong track record of project execution

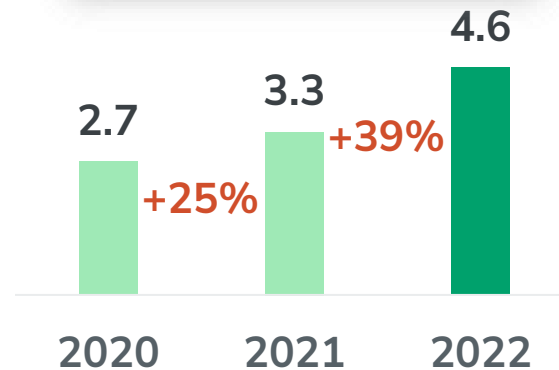
- Decades of experience at large-cap companies like ExxonMobil, Shell, Deutsche Bank etc.

Second consecutive year of double-digit growth

Revenue (£m)



Orderbook (£m)

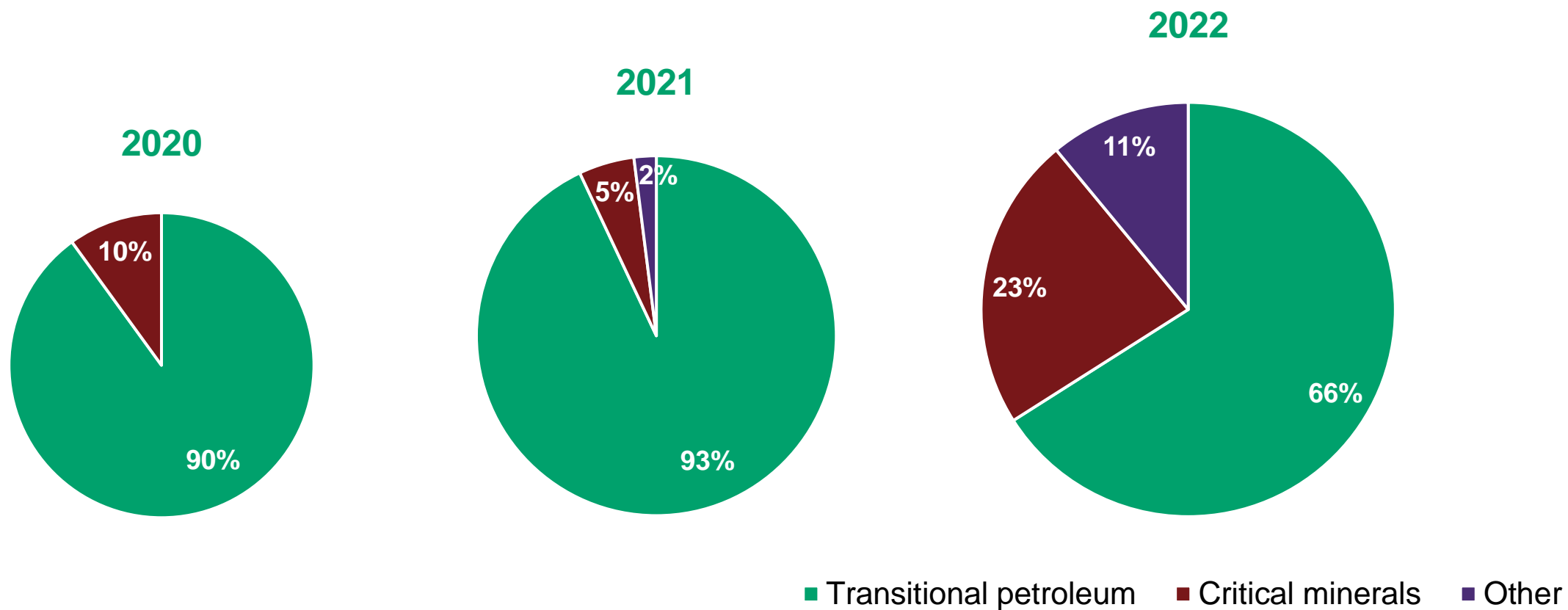


Sustainable growth of revenue thanks to:

- High client retention rate
- Expanding into critical minerals
- Upselling to existing clients

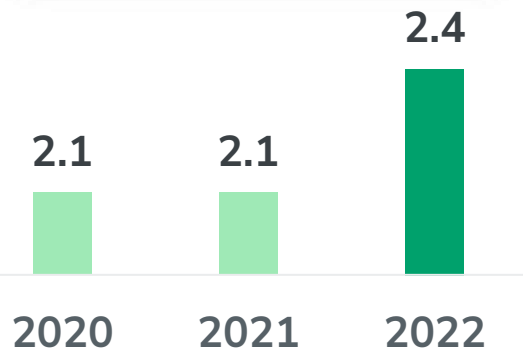
Record year-end orderbook

Continued diversification of revenue streams

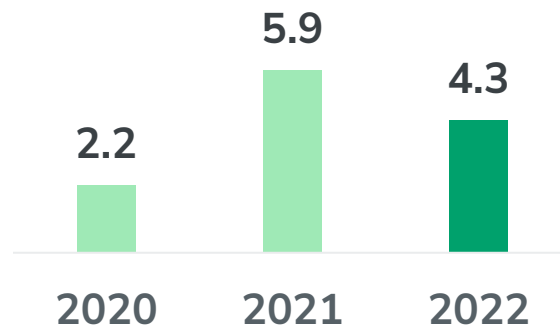


Solid financial foundation for future growth

ARR (£m)



Cash (£m)



Significant ARR:

- Securing future revenue

Strong cash position:

- Cash held flat across H2 2022 by sales momentum and careful capital management

Solid foundation to execute strategy

Well positioned in attractive markets

Transitional petroleum



Critical minerals



Hydrogen



Geothermal



Integrated decarbon. solutions



Market drivers

- \$1.4 trn primary energy capex in 2025 (+60%)

- 7.8m t copper deficit by 2030
- ↑500% demand for critical minerals by 2050

- 10GW by 2030 in UK
- 15% of Europe's energy mix (green)

- double-digit annual growth rate by 2030 in geothermal energy investments

- 34% of the world's largest companies committed
- 93% will fail if don't accelerate

- Getech remains focused on locating solutions
- Those solution are high value-add to several markets
- We chose to tailor our solution to the most attractive ones

Transitional petroleum



What we offer

- Locating oil&gas that has lower carbon footprint in a most cost-effective way
- Locating best places for carbon storage
- Finding complimentary ways for clients to expand into renewables

Our clients

- Energy supermajors with global presence
- Government authorities
- Loyal:
 - 5+ years average engagement
 - 17 years longest-standing client
- Motivated to advance energy transition

Case study

NSTA: UK's first Carbon Storage licensing round



Critical minerals



What we offer

- Locating critical minerals that are essential for the energy transition:
 - Copper
 - Cobalt
 - Gold
 - Lithium

Our clients

- Metals&mining companies
- Benefitting from solutions with proven track record in oil&gas
- May consider Getech as a partner with carried interest

Case study

\$900,000 data and software deal with a multi-mineral global mining company



Hydrogen H_2

What we offer

- Locating best sites for green hydrogen hubs and developing them with partners or DevEx investors
- Locating natural (white) hydrogen
- Hydrogen advisory service

Shoreham Port

- Exclusive development rights for hydrogen, renewable energy, and ammonia importation
- Supply green hydrogen to heavy goods vehicles and forklift trucks
- Phase 1 design capacity: 2.5 tonne/day
- Strong demand: offtake pledges, letters of intent and MoUs



Inverness

- Will be a world-class regional green hydrogen network in the Scottish Highlands
- Supply green hydrogen to trains, buses and heavy goods vehicles
- Successful completion of the city's former gas holder deconstruction

Geothermal



What we offer

- Locating sites that are highly prospective for geothermal energy
- Heat Seeker® combines advanced geospatial analytics with commercial, geoscience and social data
- Locating lithium in brines

Our clients

- Geothermal technology companies
- Across multiple continents
- Asset-based partnership

Case study

Partnership with Eavor to jointly locate and appraise a portfolio of geothermal projects in Latin America



Integrated decarbonisation solutions

What we offer

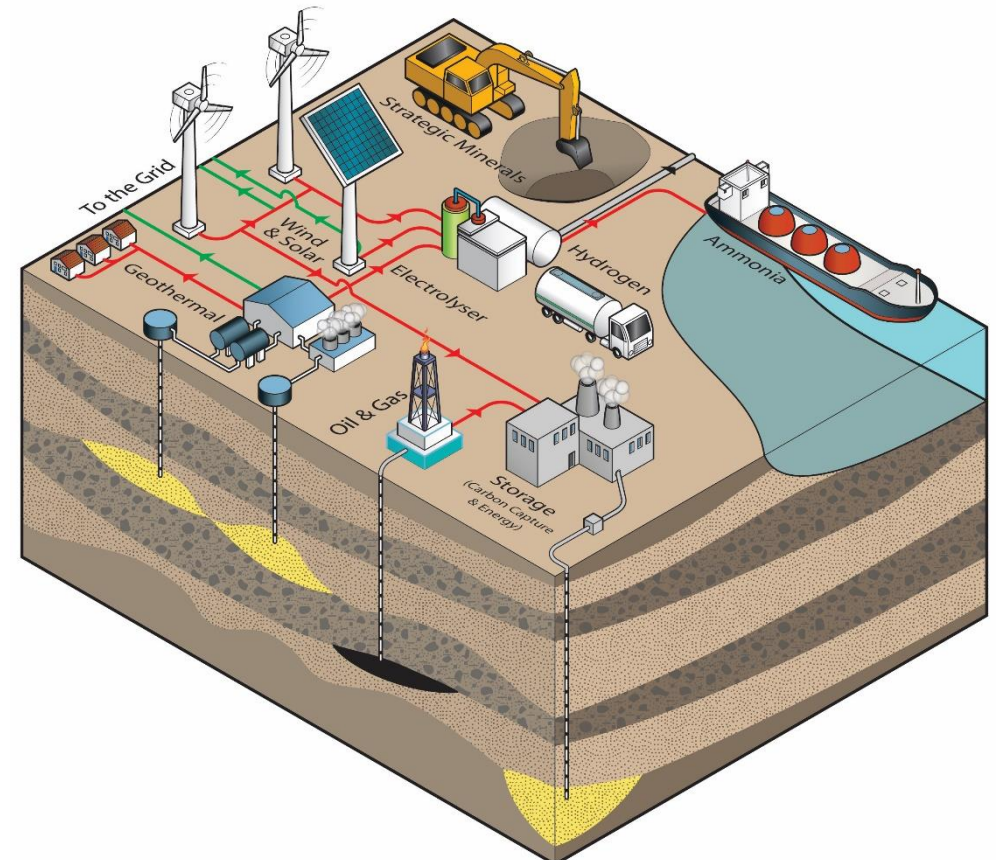
- Leveraging our multi energy sources expertise to locate alternative low-carbon energy sources in proximity to customers' existing assets
- Could be used to decarbonise:
 - Transport
 - Production facilities

Our clients

- Any company with net zero target

Case study

Integrated decarbonisation solution for a global FMCG company



Strong outlook

- Start of 2023 with
 - ✓ Strong balance sheet
 - ✓ Sales pipeline growth
 - ✓ Good customer and partner momentum
- No current plans to raise capital from shareholders
- Kitson House is currently under offer (completion delayed by the volatility in the commercial lending market)
- Forecasts indicate that a **\$1 trillion per annum increase in energy investment** is required to resolve the dual challenge of energy affordability and security, across both clean energy and hydrocarbons



Q&A