



FY 2022 Trading Update

Investor Meets Company

27 January 2023

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Getech at a glance

Getech locates energy and minerals that are essential for the energy transition

£5.0m Revenue

£10.6m MCap

c.30 Years of data collection

400 million years' worth of data

2 Green energy assets

One focus – five lines of business



Transitional
Petroleum (CS)



Critical
minerals



Hydrogen



Geothermal



Integrated
decarbonization
solutions

Business model

Near term value/ Current revenue

Solutions and services to locate



Longer term value

Early-stage asset participation

- 1.** Stake for locating
- 2.** Partner with DevEx investors
- 3.** Crystallising value

Second consecutive year of double-digit growth

Revenue (£m)



Orderbook (£m)

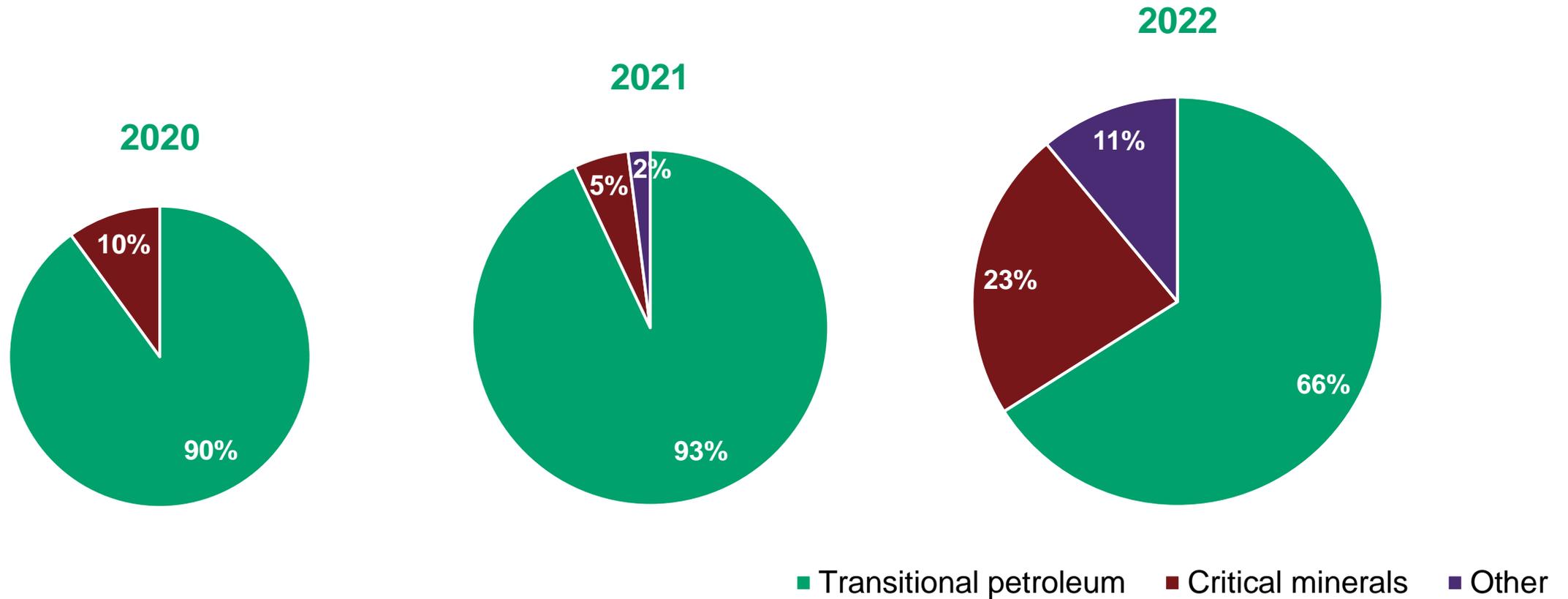


Sustainable growth of revenue thanks to:

- High client retention rate
- Expanding into critical minerals
- Upselling to existing clients

Record year-end orderbook

Continued diversification of revenue streams

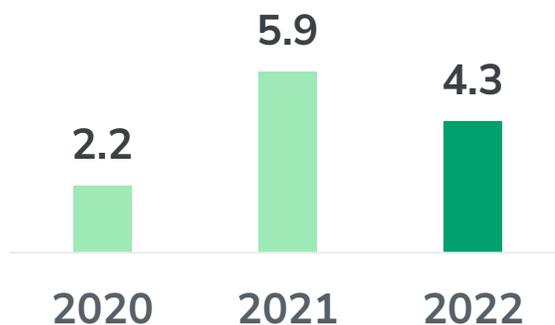


Solid financial foundation for future growth

ARR (£m)



Cash (£m)



Significant ARR:

- Securing future revenue

Strong cash position:

- Cash held flat across H2 2022 by sales momentum and careful capital management

Solid foundation to execute strategy

Well positioned in attractive markets

Transitional petroleum



Critical minerals



Hydrogen



Geothermal



Integrated decarbon. solutions



Market drivers

- \$1.4 trn primary energy capex in 2025 (+60%)

- 7.8m t copper deficit by 2030
- ↑500% demand for critical minerals by 2050

- 10GW by 2030 in UK
- 15% of Europe's energy mix (green)

- double-digit annual growth rate by 2030 in geothermal energy investments

- 34% of the world's largest companies committed
- 93% will fail if don't accelerate

- Getech remains focused on locating solutions
- Those solution are high value-add to several markets
- We chose to tailor our solution to the most attractive ones

Tangible progress and strong pipeline

Transitional petroleum



Critical minerals



Hydrogen



Geothermal



Integrated decarbon. solutions



Progress to date

- High retention rate
- New customers including US shale gas operations
- Big contract renewed for multiple years
- NSTA: UK's first CS licensing round

- Sale of sediment-hosted copper solution to 3 companies
- Largest ever contract in the sector (\$900k)
- Contract with Helium explorer

Shoreham:

- extended exclusivity to 2027
- ↑ design capacity from 800 kg/day to 2.5 t/day

Inverness:

- deconstruction of the former gas holder

- Partnership with Eavor to locate geothermal projects in Latin America

- Contract with a global FMCG company to deliver an integrated decarbonisation solution

Outlook

- Energy Security
- Carbon storage

- Lithium
- Asset participation

- Hydrogen advisory
- Natural hydrogen

- Asset participation
- Lithium in brines

- Vast universe of new customers

Strong outlook

- Start of 2023 with
 - ✓ Strong balance sheet
 - ✓ Sales pipeline growth
 - ✓ Good customer and partner momentum
- No current plans to raise capital from shareholders
- Kitson House is currently under offer (completion delayed by the volatility in the commercial lending market)
- Forecasts indicate that a **\$1 trillion per annum increase in energy investment** is required to resolve the dual challenge of energy affordability and security, across both clean energy and hydrocarbons

The logo for 'getech' features a stylized graphic of three overlapping, wavy lines in shades of grey and white above the word 'getech' in a clean, white, lowercase sans-serif font.

getech

The text 'Q&A' is displayed in a large, white, sans-serif font, positioned in the lower right quadrant of the image.

Q&A