Cenkos Virtual Growth & Innovation Forum
8 February 2022

Accelerating the energy transition through existing capabilities

AIM: GTC
Differentiated investment proposition
The energy developer and provider of integrated low-carbon solutions

- Unique IP and knowledge in earth’s processes & energy solutions
  - Global base of large national and international customers
  - Positions Getech as the chosen partner in energy transition
  - Long successful history of +15 years as energy experts

- Developing our own portfolio of transformational NetZero assets
  - Green Hydrogen development project underway
  - Working with local governments and premier industrial partners

- Revenue-generative
  - ARR: £2.2m*, Orderbook: £2.7m*

- Strong balance sheet
  - Cash: £6.8m* + Leeds property book value: £2.3m

*As reported in the Interim Report for the period ended 31 Jun 21
How we work

Delivering the energy transition by solving global problems with local solutions

LOCATE
• Energy and natural resources assets
• Energy needs
• Unique IP – data, software, technology

DEVELOP
• Low-carbon, scalable energy assets
• Integrated product and energy solutions
• In-depth asset analytics

OPERATE
• Manage assets in return for fee
• Minority interests
• Repeatable cross-sector

PARTNER OF CHOICE

TRANSFORMATIONAL ASSET VALUE

GLOBAL SCALE

Hydrogen
Geothermal
Strategic Minerals
Carbon Capture
Enhanced value generation

Maximising the value we deliver from our skills and technologies

**Services**
- Capturing a margin

**Products**
- High quality recurring revenue

**Asset Portfolio**
- Long-term recurring revenue streams
The hydrogen economy is developing rapidly

... and so are we

UK commercial fleet fuel market: £12.5bln (2019)*
• This market must fully decarbonise
• For commercial transport hydrogen is a better solution than battery electric

Hydrogen vehicles ready to deploy – bottleneck is infrastructure

We acted on this transformational opportunity:
• H2 green acquired – a green hydrogen hub developer
• Deployed location analytics to identify, rank & build a portfolio of assets
• Secured multiple high-value agreements with strategic partners
• 5 projects high-graded with combined capacity of 14,000t per annum

Green Hydrogen projects already underway

**Port of Shoreham:**
- Capacity: > 8 tonnes / day
  - Development partner: Port of Shoreham
- 2-year exclusivity on all wind, solar, hydrogen and ammonia
- High volume anchor customers:
  - Port of Shoreham
  - Marine operations
  - Local industry

**Inverness rail head:**
- Capacity: 8 tonnes / day
  - Development partner: SGN
- To be one of the first UK cities with commercial H2 production
- High volume anchor customers:
  - Eversholt rail
  - Buses, heavy goods vehicles
  - Local industry
Our hydrogen vision

Rapidly scalable and repeatable business model

• **A hydrogen hub in every major demand centre**
  • Expanding across the UK, into and beyond Europe
  • Ambition to operate 20 – 30 hubs

• **Rapidly identify target sites and quantify their value**
  • A unique national perspective
  • Scalable into overseas markets
  • Deployable into other energy value chains

• **Repeatable and scalable cross-sector business model**
  • e.g. geothermal heat and power
  • service + product -> asset participation

• **Potential to develop digital solutions**
Summary

• Investment in new skills, technology and staff are reshaping Getech for the Energy Transition
• Unique, scalable and diversified growth-focused business
• Assets and capabilities across the Energy Transition
• Well-funded to deliver on a programme of diversification
• Focus on building a transformational multi-asset portfolio
• Active pipeline of newsflow ahead